Salt PROfiles

Portraits of Success in Wilmington

A SPECIAL ADVERTISING SECTION
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VANCE **YOUNG**

REALTOR

Vance Young and his current team of sixteen agents offer decades of experience helping both buyers and sellers, providing insight into the finest properties, latest market conditions, and upcoming developments in New Hanover and Pender Counties. A top producer at Intracoastal Realty, the area's market leader, for almost 30 years Vance and his team are consistently recognized as the area's leading real estate group, especially in the waterfront markets of Landfall, Figure Eight, and Wrightsville Beach.

A Wilson, NC native and graduate of the University of North Carolina at Chapel Hill, Vance started his career as a successful Merrill Lynch stock broker. In 1988 Vance pursued a lifelong dream of moving to Wilmington and joined the emerging sales team as the Landfall community was being developed. In March of 2000, Vance joined the sales team at Intracoastal Realty where he built a reputation of solid core values, the utmost in customer service, hard work, and the mutual trust that develops from cultivating lasting customer relationships. His clientele include current and former CEO's, senior executives and families from major metropolitan markets of Washington, New York, Boston, Chicago and Philadelphia.

Vance's deeply held values along with a keen focus on customer service are shared by his dedicated agents. The Vance Young Team at Intracoastal Realty continues to be a corporate culture where character, integrity, and good works speak for themselves; and every customer interaction should lead to a rewarding real estate experience.

Vance and his wife Porter are residents of Landfall, along with their three children. Vance enjoys his relationships with his clients, as well as the thrill of meeting new people and finding just the right property for them in Southeastern North Carolina.

523 CAUSEWAY DRIVE
WRIGHTSVILLE BEACH, NC
910.232.8850
www.vanceyoung.com

VANCE YOUNG

DEEDEE **SHAW**

OWNER

It's all about the mix, not the match for Monkee's founder DeeDee Shaw. In 1995, DeeDee (second from the right), opened the original Monkee's store in Wilmington, North Carolina after seeing the void of her favorite designers in the Wilmington area. Originally from Virginia's eastern shore, she moved to the Wilmington area after meeting her husband. Upon receiving a Bachelors degree in Education from the esteemed Elon University, DeeDee worked as an algebra teacher for a decade, until the entrepreneurial bug bit her. She channeled her interest in fashion and began the Monkee's franchise, which now has 26 stores open around the country.

Rather than focusing on the fashion itself—although, that is, of course, important—customer service is what sets Monkee's apart from other women's boutiques. Monkee's of Wilmington has had its locally operated and well-equipped staff for over twelve years, and each team member aims to make the customer feel welcomed, comfortable, and confident about themselves from the minute she steps foot in the store. Their success has been recognized and celebrated locally and beyond, including the Entrepreneur of the Year award.

DeeDee enjoys decorating and spending time with her husband and children in her free time, and she looks forward to continuing to serve and give back to the Wilmington community she loves so dearly.

Monkee's

910.256.5886
1900 EASTWOOD ROAD, SUITE 22
WILMINGTON, NC
www.monkeeswilmington.com

JIM **MOORE** OWNER/CEO
ADRIENNE **MOORE** OWNER/COO

Today, the term *old fashioned* often means *out dated*. The exception is when it comes to anchoring a business in timeless core values—which is how James E. Moore Insurance Agency, Inc. has operated since 1954, when it was founded by Ann and Jimmy Moore.

Second and third generation owners Jim and daughter Adrienne Moore continue helming the agency with the mission of understanding their clients' needs and making a difference in people's lives. They and their twenty experienced team members provide property, liability, life and health insurance to over eight thousand people and businesses in and around New Hanover County. And unlike many of their competitors, they use a client-driven approach, still making personal house calls and business visits to their clients.

The Moore family has deep roots in Wilmington and Jim and Adrienne each have a history of community service. The whole agency reflects this by being a good corporate citizen with a long-standing record of supporting community organizations.

When they are not working, you can usually find Jim playing a game of basketball, tennis or golf and Adrienne traveling or relaxing at her renovated 1940s Tudor-style home. A personal visit to their office on Military Cutoff Road is complete with a warm welcome from their Chief Morale Officer and golden retriever, Mason.

JAMES E. MOORE
INSURANCE AGENCY, INC.

910.256.5333
1508 MILITARY CUTOFF ROAD, SUITE 104
WILMINGTON, NC
www.jamesemoore.com

NICK & CATHERINE **BALDING**

OWNERS

Successful family businesses such as Balding Brothers are a useful asset to a city like Wilmington. This family-run company was originally founded in 2006 by three brothers who were inspired to start the company based on their passion for historic homes and their skill for remodeling. Today, Balding Brothers is owned and thoughtfully led by Nick Balding and his wife, Catherine. The company services the greater Wilmington area and primarily works on large residential design/build remodels and additions. The company has earned a great reputation by putting their customers first and creating top of the line spaces. Their work has been showcased in an array of magazines, both local and national, including HGTV Magazine and Remodeling Magazine. Their hard work and dedication has also garnered them with various design and service awards.

The pair, originally from New York and New Jersey, met at Loyola University in Maryland and made Wilmington, NC their home shortly after graduation. Nick and Catherine treasure this special town and greatly enjoy their tangible and rewarding work. They look forward to continued success and creating more beautiful, custom spaces that homeowners will enjoy for many years to come.

BALDING BROTHERS
CREATING FINE HOMES

910.251.2721
WILMINGTON, NC
www.baldingbrothers.com

DEBBY GOMULKA

INTERIOR DESIGNER

As an interior designer, it is always a professional pleasure and a personal delight for Debby Gomulka to realize the extraordinary for her clients. Debby Gomulka Designs, LLC was founded in 2000 and Debby's process allows your concepts to become a reality while she is honored to become your confidante and even friend.

To listen, understand and translate the personal tastes and wishes of her wonderful clients is both the start and conclusion of her work with you- but never the end of your relationship. She has often celebrated birthdays, graduations, and other milestone life events with her clients.

With a B.S. in Interior Design and a Minor in Art from Meredith College, her family's background in art and antique collecting and her mother's magical talent for decorating houses was a natural lead into Debby's career. Her impressive portfolio includes features in national and regional publications for her design work in Charleston, the Hamptons, Greensboro, Chapel Hill, Raleigh, Wilmington, Southport, and Leland.

As people continue to relocate to Wilmington's beautiful coastal area from other parts of the country, Debby's ability to liaise with local architects and developers is invaluable. Fusing individual taste with the works of great artists, craftsmen, and custom furniture has become more than a joy, it is a passion for Debby.

In her free time, Debby is steeped in serving on many non-profit boards and leadership positions including President of the Bellamy Mansion Museum, Preservation NC board member and Vice President at Thalian Hall Center for the Performing Arts. Debby has also served as an adjunct professor of Interior Design at Cape Fear Community College and received the Historic Wilmington Foundation Award for Historic Preservation on behalf of a client project.

Debby welcomes your interest in working with her.

910.352.7339
412 NUN STREET
WILMINGTON, NC
www.debbygomulkadesigns.com

debby gomulka
DESIGNS

PAIT SKIPPER

OWNER

Pait Skipper's vision and refined taste brings the beauty of the old world into the new. Born and raised in Wilmington Pait, owner of Cape Fear Jewelry & Antiques, prides himself on his superior personal customer service and building longstanding relationships with his clients. Cape Fear Jewelry & Antiques has an unrivaled collection of fine and period jewelry consignment, fine art consignments and furnishings, objets d'art, designer household items and bags on consignment. Since 1995 when he opened his doors, Pait has cultivated a vast collection of unique, rare and collectible styles ranging from vintage to contemporary that appeal to Wilmington and his growing list of clientele.

A graduate of Washington and Lee University, Pait's career was born out of his love of antiques and the history of objects. The lasting success of Cape Fear Jewelry & Antiques is based on the loyal customer following he has built. He builds personal relationships with his clients by listening and learning his customers' likes and dislikes. As Pait explains it, the art of listening to your customers is often overlooked, not just in the jewelry business but retail businesses overall.

Pait's warm personality, love of antiques, and knowing the historic background of objects rich with heritage is infectious. His long time, friendly staff is also well trained and ready to serve your needs. Cape Fear Jewelry & Antiques is an enduring store that sustains a constant rotation of new items from classical pieces to whimsical options— it's easy to find something special for you, a friend, or someone special.

Cape Fear Jewelry & Antiques

910.762.1310
4107 #E1 OLEANDER DRIVE
WILMINGTON, NC
www.facebook.com/capefearjewelry/

SUZANNE **NEBLETT**

BRANCH MANAGER

Suzanne Neblett, Branch Manager of Guaranteed Rate, likes to take a consultative approach to the mortgage process. By nature, the mortgage business is very transactional, but Suzanne believes that it does not have to be. Understanding her client's full financial picture and goals for the future are a priority for her. Suzanne is deeply committed to providing her clients with the highest quality of service, combined with the most competitive rates in our marketplace. Suzanne grew up in Raleigh and attended the University of North Carolina Wilmington. After receiving her BS in Marketing and an MBA, she had an eighteen-year career as a private banker before deciding to dedicate her energy and talent on helping clients with the home buying process.

Suzanne's philosophy is to provide each of her customers with exceptional service by offering a full spectrum of mortgage products and promoting Guaranteed Rate's innovative technology to process loans faster and easier. She shares the common goal of getting to the closing table on time with her clients and real estate partners. It's an easy goal to achieve utilizing the Guaranteed Rate platform. With proprietary features like automated asset verification, 48-hour appraisals, and electronically signed closing packages, it is no surprise that Guaranteed Rate has #1 market share in Wilmington. Suzanne's long-term vision is to maintain that status and continue to grow her team of extraordinary loan officers and processors.

Suzanne and her husband, Sean, also a loan officer at Guaranteed Rate, have three children, Kate, Kennedy and Clayton. In their spare time, they enjoy attending their kids' sporting events, as well as spending time on the water with friends and family.

Whether you are buying your first home, a vacation home, or an investment property, Suzanne Neblett and her growing Guaranteed Rate team can help make your homeownership dream a reality.

guaranteed Rate

910.795.6411
7205 WRIGHTSVILLE AVENUE, SUITE 110
WILMINGTON, NC
www.guaranteedrate.com/suzanneneblett

BOBBY **ZIMMERMAN**

CHEF / OWNER

Wholesome ingredients. Thoughtfully crafted. Served comfortably.

The minute you walk into True Blue Butcher & Table you will know this restaurant is different. A modern, crisp, colorful environment. True Blue Butcher & Table is a celebration of rustic American coastal dining, along with a full-service butcher counter staffed with an experienced butcher to help you select the perfect cut of meat and share the highly coveted "butcher's secrets". The Meat Counter showcases perfectly trimmed and aged steaks, pâtés, cured meats, and artisan cheeses to pair with boutique wines, local produce and specialty grocery items.

All of these items and more are also offered on the restaurant's innovative menus. True Blue Butcher & Table offers brunch, lunch, and dinner menus that can be paired with a novel wine list as well as craft and classic cocktails. The cuisine at True Blue Butcher & Table is served in a casual yet refined coastal atmosphere with warm and attentive service.

Owner Bobby Zimmerman (center), over a lifetime of traveling the country in pursuit of becoming a better cook, studied under some of the country's best chefs. In 2007 Bobby moved to Wrightsville Beach and became Executive Chef at the Country Club of Landfall. True Blue has been on Bobby's mind for several years and, soon after leaving Landfall, he began developing what is finally a dream come true.

True Blue Butcher & Table is a modern, sleek twist, that will bring an unparalleled experience every time you dine.

TRUE BLUE
Butcher & Table

910.679.4473
1125-A MILITARY CUTOFF ROAD
WILMINGTON, NC
www.wearetrueblue.com

LYDIA B. HINES

STYLIST

Lydia Hines believes in timeless and beautifully crafted garments that have long-term options. As founder of Bee Hines Designs in 1989, and Worth Collection Stylist in Wilmington for 25 years, Lydia prides herself in the individual time she spends with each client, catering to their wardrobe needs and providing professional advice and alterations as needed.

Lydia's love for fabrics, trims, and color began as a child taking sewing lessons learning basics. Her professional retail career spanned from Pittman's Department Store in her hometown of Scotland Neck, Rosenbloom-Levy in Rocky Mount, and W.S. Clark and Sons in Tarboro. She went on to New York City as assistant to Gay Boyer manufacturing costume jewelry, accessories and clothing. She graduated from Peace College in Raleigh and International Fine Arts College in Miami where she worked with Adolfo and Bill Blass on fashion shows in the Miami area. Gloria Vanderbilt judged her Senior Project where researching current trends, designing and constructing her garment won her an award for her design. She interned at Saks Fifth Avenue and Neiman-Marcus, Bal Harbour, Florida. Lydia understands garment construction and how to make adjustments to fit the body.

After a move to Wilmington in 1990 with her husband Joey, a native Wilmingtonian and director of Golf at Cape Fear Country Club, and the birth of their two daughters Leigh Wallace and Annie Bray, Lydia was approached by Worth to sell in Wilmington. Worth is designed in New York using many of the same fabrics as coveted designer labels and sold only in homes by select sales associates.

Lydia's expertise and warm personality have helped cultivate the loyal customers she enjoys working with from season to season throughout the years.

WORTH

NEW YORK

910.617.7892 / 910.763.0902
beehinesdesigns@gmail.com
www.worthnewyork.com

TRICIA **MELVIN**

OWNER

Let Tricia Melvin, owner of *dragonflies*, and her staff help you pick out the perfect gift with southern flair and coastal charm. This lovely boutique offers personalized gifts, jewelry, art, unique accessories, home decor, children's clothing, baby gifts and so much more. *dragonflies* has something for everyone and at every price point. Tricia explains that her goal is to provide a one-stop shopping experience for all customers. *dragonflies* delivers with brands such as Scout, Pandora, Uno de 50, Caspari, Coton Colors, Nora Fleming, Spartina, Julie Vos, Mudpie, Three Marthas, Little Giraffe, Kissy Kissy, Angel Dear, Snapper Rock, Freakers, Hobo, Corkcicle, and Swell. A baby registry and wedding registry are offered along with complimentary gift wrapping to complete your shopping experience.

Tricia moved to Wilmington in 1995 and met her husband at work where they both traveled extensively with their jobs. As she traveled she visited boutiques and the seed was planted for her to open her own shop in Wilmington, giving her the work/life balance she wanted to raise her family. Both of her children have grown up in the store, often attending market and purchasing trips with Tricia and lending their perspective on trends for some of her youth lines. Although owning a local business requires a lot of time, it also allows Tricia the flexibility to attend school functions, sports activities, and other family events. Tricia explains that both her immediate and extended family have been extremely supportive and are in large part what makes *dragonflies* so successful.

dragonflies

910.796.9997
4106 OLEANDER DRIVE
WILMINGTON, NC
www.dragonflieswilmington.com

DONNIE CANADY

OWNER

Donnie Canady operates Tanglez Salon & Spa, mindful of his father Pappy's words of advice to treat everyone kindly. Tanglez is a full service salon and spa offering all hair services, extensions, custom spray tanning, facials, waxing, lash extensions, and make-up applications. Family owned and operated, Donnie and his sister Sharon opened their doors in January 2009.

Donnie and Tanglez's 36-member team's mission is to inspire confidence and enhance beauty in every individual. This uniquely encouraging atmosphere welcomes every guest — each feels like a part of the family.

In order to provide the best service to their guests, Tanglez regularly schedules nationally renowned educators in the cosmetology industry to train on techniques from color formulation to precision cutting. Several of Tanglez's stylists are certified educators so the team is constantly learning and developing new skills. Tanglez was awarded Best Hair Salon, Best Stylist, Best Tanning Salon, and Best Esthetician by numerous Wilmington publications over the years.

Accolades aside, Donnie explains that one of the best parts of being in the industry is the ability to give back to the community. The Tanglez team are passionate participants and supporters of The Domestic Violence Shelter, Special Olympics, the Humane Society, and Step Up Wilmington to name a few.

As a Wilmington native, Donnie says that he has witnessed the arrival of many new faces to the area. Whether a guest is from down the street or halfway across the world, Tanglez Salon & Spa intrinsically makes each person feel like they are right at home.

TANGLEZ
SALON & SPA

4107 OLEANDER DRIVE, E2
WILMINGTON, NC
910.392.8111
www.tanglezofwilmington.com

MICHELE **SIMPSON**
DDS

The patients are at the heart of Michele Simpson's dental practice. It is no secret that visits to the dentist are not everyone's favorite pastime, which is why it's important to have a dental team that works to make you feel safe. Dr. Michele Simpson understands this better than most. Dr. Simpson received her undergraduate degree at Towson University in 1997 and went on to earn her Doctor of Dental Surgery (DDS) at Case Western Reserve University in 2001; she also completed a dental residency at York Hospital in 2003. After acquiring her Wilmington practice in 2016, she has worked alongside her seven team members to offer a comprehensive set of emergency and maintenance services.

Unlike her competitors, Michele and her team consider themselves a complete health dental office, meaning they spend ample time assessing the patient's needs and educating them on how their oral health impacts their overall health. Her practice also focuses on treating patients suffering with TMJ/TMD. After several years of training at LVI Global, a world-renowned dental institution, Dr. Simpson earned her fellowship at this academy and has since applied these concepts at her practice, offering patients long-lasting, surgery-free relief from jaw pain.

Dr. Simpson and her team continue to look for ways to advance their knowledge in the field of dentistry. When she is not working, she enjoys time with her husband and their four children, paddle boarding, boating around Masonboro Island, reading, and riding horses with her daughter. If you're lucky, you may also be able to convince her to show off her musical skills, as she was once a professional bassoon player.

MICHELE SIMPSON
DDS

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3317 MASONBORO LOOP ROAD, SUITE 140
WILMINGTON, NC
www.crownmysmile.com

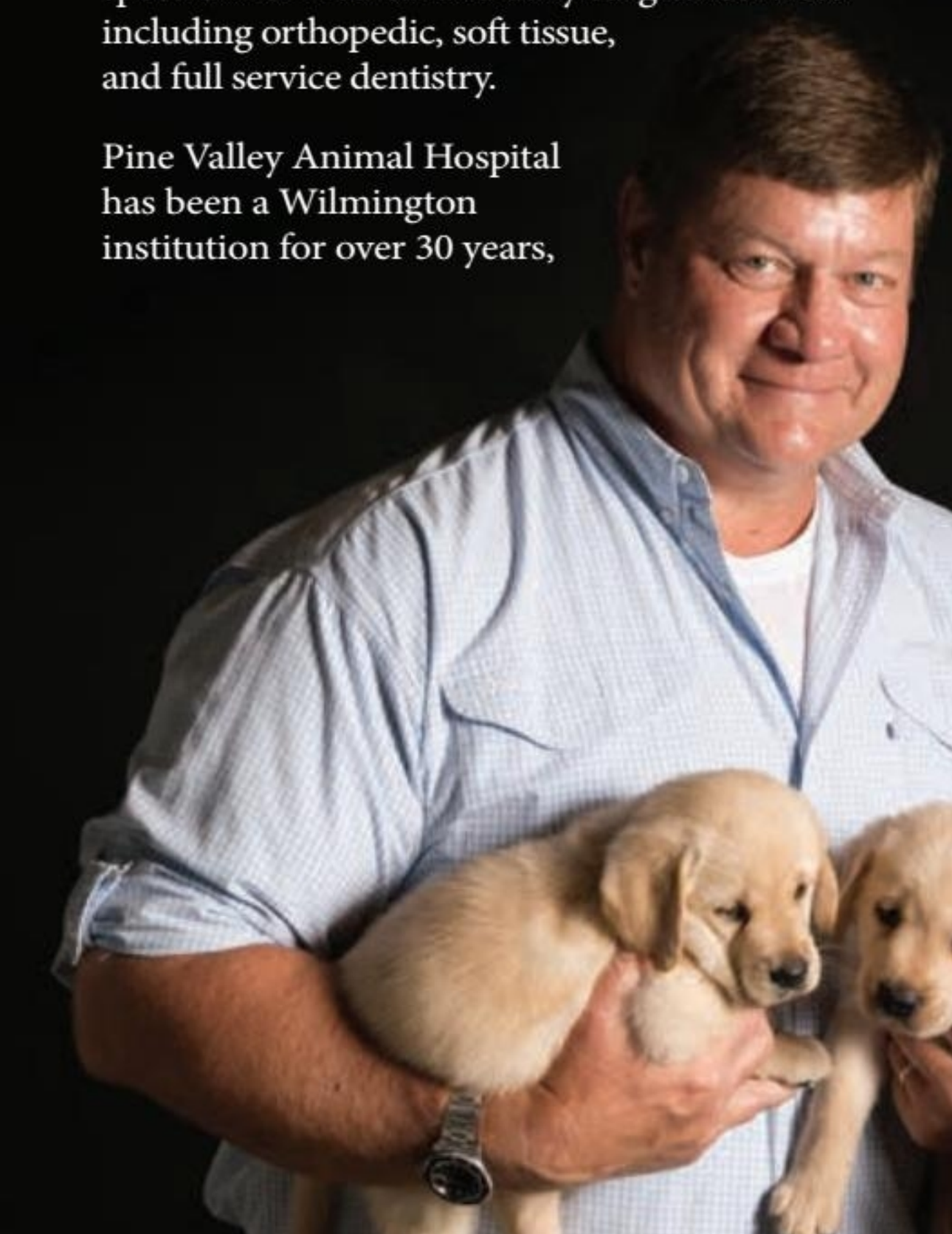
DR. KEN **LAYTON** & JEANNIE **LAYTON**

OWNERS / VETERINARIAN

The staff of Pine Valley Animal Hospital are dedicated to promoting the best in responsible pet ownership, preventative care, and health-related educational opportunities for pet owners around Wilmington. Headed by Dr. Ken Layton and his wife Jeannie Layton, PVAH strives to provide the highest quality care at affordable prices. A locally owned veterinary practice, Pine Valley offers a full spectrum of medical and daily surgical services including orthopedic, soft tissue, and full service dentistry.

Pine Valley Animal Hospital has been a Wilmington institution for over 30 years, with the Laytons having taken the helm in 2008. A graduate of the LSU School of Veterinary medicine, Dr. Layton proudly serves as the official veterinarian for the Paws4People Foundation which breeds, raises, and trains service dogs across the United States. Jeannie handles the business side of the practice while also managing the front desk, ensuring the personal and family oriented service while helping promote veterinary health education among their clients.

True believers in the importance of the human-animal bond, Ken and Jeannie have several pets of their own. While they do have a dog, they also live with four felines and are self-described "crazy cat people."



910. 799.4500
106 LONGSTREET DRIVE
WILMINGTON, NC
pinevalleyanimalhospital.com

Pine Valley
ANIMAL HOSPITAL

JIM & BETSY **KNOWLES**

OWNERS

The art works for the artist, the art works for the art lover, the art works for the community. TheArtWorks is located in almost 38,000 square feet of a revitalized industrial historic property on Willard Street, providing rental and working studio space to over 50 local artists, classrooms, a conference room, and 2 gallery/ event venue spaces fostering a one-of-a-kind creative environment for artists and educational opportunities. TheArtWorks is unique in providing comprehensive, multifaceted and inclusive opportunities all located under one roof and enhancing the Wilmington community through arts.

Jim and Betsy Knowles, owners, purchased the current theArtWorks building in 1998, which had been one of the original Block Shirt manufacturing buildings downtown. The Knowles used the space to expand their manufacturing business and develop a 250+ picture car business, providing period cars and buses to the movie industry locally and nationally. TheArtWorks itself began in 2013 in this same location with the mission of enhancing the community, assisting artists, and contributing to the revitalization of downtown Wilmington. Quite intentionally, the art village emulates a New Orleans circa 1890 vibe. Jim and Betsy feel strongly about preserving Wilmington's historical commercial landmarks and providing a place for local artists to create and display all types of art. Ultimately, the Knowles wish to nurture and promote making Wilmington, NC a true international art destination.

While theArtWorks consumes much of their time, Jim and Betsy make sure to have fun wherever they go, and are especially committed to their family. They love boating, traveling, and time spent visiting their four adult children living across the country. For 13 years they host Cousins Camp to get their bicoastal grandchildren together for two weeks each summer.

theArtWorks™
...and Art Village

910.352.7077
910.352.1822
200 WILLARD STREET
WILMINGTON, NC
www.theartworks.co

JAMIE **MINGIA**

OWNER

The Wine Sampler is as much about people as it is about wine. The store is owned by Jamie & Krissy Mingia, and Krissy's father and brother, Bob Cooley Sr & Rob Cooley Jr (who also owns Apple Annie's Bake Shop). Customers know that when they walk into the shop to see Jamie (left) & Bob, they'll find a fun & casual environment and a staff of wine enthusiasts. With over 600 wines available, to go or to enjoy on premise, you're sure to find the perfect bottle to complement any meal. Need your wine cellar stocked, they can do that too- just call for an appointment.

Encouraging customers to step out of their comfort zone and experience new wines is the cornerstone of their business as well. Each week, Jamie selects five different wines that are available to taste Wednesday-Saturday for free. "Trying wines you might not think you like often leads to new favorites" says Mingia. Learning the background about the wines lets customers understand what it is that makes them like certain wines- characteristics like soil and climate play a major part in wine production.

Before moving to Wilmington to be closer to family, Jamie was the assistant wine maker and head brewer at Westbend Vineyards in Lewisville NC. Mingia studied all aspects of wine production at the North Carolina Center for Viticulture and Enology at Surry Community College. He is a Level 1 Sommelier and a Certified Specialist in Wine.

At their new location at 890 S Kerr Avenue, in the Crossroads Shopping Center, customers will find the perfect spot to sip a glass of wine or beer and shop as well. The cozy feel of the store is perfect for gatherings of all kinds, including book clubs, girl's night out and after office drinks. 'We like to think we've created a place that's more than just a spot to buy wine, our customers are like family to us!"

910.796.9463
890-3 S KERR AVENUE
WILMINGTON, NC
www.thewinesampler.com

ROB **COOLEY JR**
OWNER

Apple Annie's Bake Shop has been a Wilmington mainstay for over 35 years and prides itself on helping customers "make memories every day." Rob Cooley, Jr., owner, shares a long history with the original owners of Apple Annie's Bake Shop, the Longordo family. As a young boy Cooley frequented the Longordo family bakery near where he lived in Randolph, New Jersey—in fact, that bakery made Rob's high school graduation cake in 1985. The Longordo family subsequently moved to Wilmington and started Apple Annie's Bake Shop.

Fast forward 18 years to 2013, and the Longordo family sold the Wilmington bakery with two locations to Rob, who continues to use only the finest ingredients and never any preservatives in all of their baked treats. In fact, Jamy, one of the head bakers who has been with them from the beginning, actually remembers making Rob's high school graduation cake! Talk about a small world.

Rob instills in his team the four key principles of customers, employees, community and products. Of particular note, Apple Annie's Bake Shop custom cakes are works of art and they have won numerous bakery and dessert awards and accolades from across the area. Many people don't know that in addition to his two bake shops, the Apple Annie's Bake Shop commercial division supplies baked goods to many of Wilmington's finest restaurants. Rob is also excited they are expanding their online presence with a "click and pick up" as well as shipping options later this year that will allow Apple Annie's Bake Shop to ship anywhere in the U.S.

Rob is a graduate of West Point Military Academy, holds an MBA from the UNC Kenan Flagler Business School, and a Master's degree from Army War College. When not at one of the two Apple Annie's Bake Shop locations, Rob enjoys time at home with his wife, Jeannie, two teenager children, Robbie (17) and Abby (16), and yellow lab Biscuit.

APPLE ANNIE'S
BAKE SHOP

910.799.9023 / 837 S KERR AVENUE
910.256.6585 / 1121-I, MILITARY CUTOFF ROAD
WILMINGTON, NC
www.appleanniesbakeshop.com

ANDREW **SHERMAN**

PHOTOGRAPHER

Andrew Sherman is a freelance photographer specializing in architecture, food, and lifestyle portraits. A Maryland native and Wilmingtonian at heart, he moved away to get his MFA in Photography at the Savannah College of Art and Design but returned shortly after finishing because there is no place like the Port City.

Andrew considers himself an advertising photographer and uses both his technical skills and creative eye to capture intriguing images for editorial and commercial clients. Andrew has an extensive client list, including covers and spreads in numerous local and national publications. He believes in the power of collaboration and works closely with his clients to create consistently warm and inviting images. Andrew is known for his easy going attitude and his ability to create a relaxed professional working environment.

Whether it's creating the perfect lighting, composition, or shooting at the best time of day, Andrew understands what it takes to create beautiful images that best showcase his clients.

Find him roaming the city he loves with camera or cocktail in hand.

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andrewsherman.co

BUZZY & ELLEN **NORTHEN**

REALTORS

Buzzy Northen Real Estate specializes in real estate on the private Figure Eight Island. As the top agents on the island, the Northens have extensive knowledge of the island, having lived on Figure Eight for over 30 years. Their personal experience and knowledge of the area make them uniquely qualified to list or help you buy your dream home.

Buzzy was born and raised in Richmond, Virginia and is a graduate of the Virginia Military Institute. He started out with a successful career in the brokerage business. He then married wife Ellen from Louisville, Kentucky and they had two daughters, Sarah Brucker and Blair. Buzzy and Ellen bought their home on Figure Eight Island in 1987 and Buzzy served as the president of the Yacht Club from 2004-2007. Buzzy and Ellen moved to Wilmington in 2012 and together they joined Intracoastal Realty, specializing in Figure Eight and surrounding areas.

As seasoned professionals , the Northen's provide exceptional service across Figure Eight Island, a distinctive coastal island that is the very definition of Southern hospitality. Figure Eight is a special location that gives residents peace, unique character and charm whether you are retirees seeking a private, waterfront haven or a family looking for a wonderful place to put down roots. Fortunately, finding a home that meets your one-of-a-kind needs is easy when you have the Northens on your side.

The Northens have been very involved in the community of Figure Eight, and enjoy swimming, boating, sailing, biking, lots of golf and spending great time with friends and clients helping to make their dreams come true.

Buzzy Northen
TEAM

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www.buzzyrealestate.com

Salt

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